

RFP# CCPP272 – 02, Consultancy Services for Gardabani III 272 MW Combined Cycle Power Plant Project.

S. No.	Section	Page No.	Clause No.	RFP Clause wordings	Bidder's CONSULTANTS Proposed Resolution / Query	EMPLOYERS comments / acceptance
1	General				Could you please share any previous clarifications which have been distributed to bidders so far, if any?	As defined in sub-clause 2.2 of Section 2 (INSTRUCTIONS) of the RFP DOCUMENTATION, all clarifications issued by GOGC is available on the GOGC's website.
2	General				Considering the complexity of the project and in order to have more time to prepare a detailed and competitive proposal, we kindly ask you to extend the submission deadline by two (2) weeks.	Please see amended RFP DOCUMENTATION (the changes are highlighted in yellow).
3	General				Could you please make word and excel templates available of forms that need to be filled out and submitted as part of the proposal?	The only file format of the RFP DOCUMENTATION (including all its sections) is pdf.
4	General				Can you please confirm that there is no requirement to submit separate technical and financial proposals?	We confirm that in the RFP, there is no requirement for submission of separate technical proposal. The content of the PROPOSAL to be submitted in the RFP is defined in the Section 2 (INSTRUCTIONS) of the RFP DOCUMENTATION.
5	Section 4 - Contract / EXHIBIT A - TOR, section 6 Consultant's personnel				Could you please confirm that for the position of Project Director / Manager either an MSc or an MBA degree will be sufficient, and not necessarily the combination of both?	Project Director / Manager shall have both M.Sc. and MBA degree as defined in RFP DOCUMENTATION.
6	Section 4 - Contract / EXHIBIT A - TOR, section 6 Consultant's personnel				Can you please confirm that instead of an MBA degree also a degree in Economics or professional experience as Financial Expert in similar projects will be accepted?	Suggestion is not acceptable for the EMPLOYER.
7	Section 4 - Contract / EXHIBIT A - TOR, section 6 Consultant's personnel				Could you please explain the expected role of the Expediting and Financial Controller? Is this role considered for site personnel? Can we assume that this role is not the contract manager's role, but rather the role of reviewing EPC contractor's invoices and performing progress reporting? Furthermore, may we ask to adjust the degree requirements from MBA to B.Sc./M.Sc. in engineering?	Yes, EMPLOYER confirms Expediting and Financial Controller shall be considered as site personnel. Role includes (but not limited to) reviewing EPC CONTRACTOR'S invoices and performance progress reporting, MBA or M.Sc. is acceptable (amended RFP DOCUMENTATION).
8	Section 4 - Contract / EXHIBIT A - TOR, section 6 Consultant's personnel versus Section 4 - Contract / EXHIBIT E Consultant's personnel				The two tables and the requirements with regard to the consultant's office and site personnel seem to overlap / partially contradict. Could you please clarify the connection of both tables and which table should govern?	Requirements of Personnel are given in Section 4 of RFP DOCUMENTATION as "Exhibit A" Clause 6. As for "Exhibit E" of Section 4 of RFP DOCUMENTATION, it shall be completed fully by the PARTICIPANT and submitted to EMPLOYER together with PROPOSAL.
9	Section 4 - Contract / CLAUSE 6. SERVICE PERIOD / section 6.1 (a)				The service period for the 1 st phase of the consultancy services (45 days) seems rather short to perform a full review of the Engineering Design, considering comments and review period as well as checking of how comments have been resolved by the EPC. Could you please explain the time constraint and also which type and number of documents are to be expected?	The Engineering Design indicated in the 1 st phase actually refers to the engineering design documentation required for obtaining the construction permit by the legislation (as described in TOR Annex III - Extract from №257 Ordinance), not the final (detailed) Engineering Design of the project. Therefore, the EMPLOYER considers 45 days to be sufficient for the 1 st phase of the CONSULTANCY SERVICES.
10	Section 2 - Instructions / 3. Preparation of Proposals / 3.2 Economic and Financial Capacity				a) Due to our company's structure, our financial statements are issued according to local accounting standards (local GAAP in the country of registration), thus financial statements are not available according to IFRS. Can you please confirm that this is acceptable? b) Furthermore, as we are still in financial closing for the year 2020, interim financial statements for 2020 are not yet available. The same applies to 2021 forecasts. Can you please confirm that, as an alternative, we may provide key financial figures (gross operating revenues and EBIT) for 2020 (preliminary) and 2021 (forecast)? Both would be again according to local GAAP / local accounting standards.	a) According to Clause 3.2 of Section 2 (INSTRUCTIONS) of RFP DOCUMENTATION, GAAP is acceptable. b) Suggestion is not acceptable for the EMPLOYER.
11	Section 2 - Instructions / 3. Preparation of Proposals / 3.2 Economic and Financial Capacity / sub-clause 3.3				Under the RFP point 3. Preparation of Proposals, subchapter 3.3 it is stated that "3.3 PROPOSALS submitted by a Consortium shall NOT be accepted." The companies represent different legal entities (as a result of local requirements) but have the same structure of shareholders and operate under the same umbrella. For assignments with national and international inputs we usually form Joint Ventures also in order to further develop local competence and professional capacity. Would a proposal from a Joint Venture consisting of different companies from the same group be acceptable?	As defined in sub-clause 3.3 of Section 2 (INSTRUCTIONS) of the RFP DOCUMENTATION, PROPOSALS submitted by a Consortium shall NOT be accepted, consequently PROPOSAL from a Joint Venture consisting of different companies from the same group shall not be acceptable.

12	Section 1 - Letter Of Invitation	<p>Under the Letter of Invitation point 6 it is stated that "6. PROPOSALS must be submitted in electronic form only, between January 25, 2021, and January 29, 2021, 18:00 (local time) at the following email address: Gardabani3OE@gogc.ge....".</p> <p>Given the importance of the project, we kindly request the extension of the deadline for the submission by two (2) weeks.</p>	Please see amended RFP DOCUMENTATION (the changes are highlighted in yellow).
13	Section 2 - Instructions / 3. Preparation of Proposals / 3.6 Financial Proposal / sub-clause 3.8	<p>Under the Financial proposal 3.8 "COMPANIES who provide price escalation in their Financial Proposals shall be disqualified.";</p> <p>Considering the long-planned duration of the CCTPP project duration, we consider the exclusion of price adjustments being detrimental for both, the service provider as well as the client. We would like the Client to reconsider its position provide for price escalation e.g., after 24 months project duration.</p>	Suggestion is not acceptable for the EMPLOYER.
14	Section 4 - Contract	<p>Under the Contract – Section IV, clause 27 Penalties.</p> <p>First of all, the clauses do not specify whether the penalties and the maximum 5% penalties of the contract price refers to each individual review period or to the project as whole.</p> <p>In addition, as a normal practice, failing the criteria set out in paragraphs (b) or (c) usually lead to the suspension of payments until the failure has been remedied rather than the application of penalties and therefore think that this practice should be applied.</p> <p>We also consider the criteria as set out in paragraph (a) being problematic in that sense that approvals are also subject to the quality of the submittals from other parties, the quantity of submittals during a certain period and the implication of contractor delays in the submission. Therefore, we consider the clause being one-sided and also see the risk of premature approvals.</p>	Suggestion is not acceptable for the EMPLOYER.